UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 4, 2020

Apergy Corporation

(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-38441 (Commission File Number) 82-3066826 (IRS Employer Identification No.)

2445 Technology Forest Blvd Building 4, 12th Floor The Woodlands, Texas 77381 (Address of Principal Executive Offices, including Zip Code)

(281) 403-5772 (Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act: None

Title of each class	Trading Symbol(s)	Name of each exchange on which registered	
Common Stock, \$0.01 par value	APY	New York Stock Exchange	

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 7.01. Regulation FD Disclosure.

On May 4, 2020, Apergy Corporation ("Apergy") has prepared investor materials for use in investor discussions (the "Apergy Investor Presentation"). The presentation slides are being furnished as Exhibit 99.2 to this Current Report on Form 8-K and that document is incorporated herein by reference. The presentation slides are also available on Apergy's website at https://investors.apergy.com/events-and-presentations/presentations.

The information in this Item 7.01, including Exhibit 99.2, is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to liabilities under that section, and shall not be deemed to be incorporated by reference into the filings of the Company under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filings.

Item 8.01. Other Events.

On May 4, 2020, Apergy issued a press release announcing the details of the Apergy Investor Presentation a copy of which is filed as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

- 99.1 Press Release dated May 4, 2020.
- 99.2 Apergy Investor Presentation, dated May 4, 2020.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Apergy Corporation

(Registrant)

Date: May 4, 2020

/s/ Jay A. Nutt

Jay A. Nutt Senior Vice President and Chief Financial Officer



Presentation Regarding Apergy's Planned Merger with ChampionX Posted on Apergy's Website

The Woodlands, Texas, May 4, 2020 – Apergy Corporation ("Apergy") (NYSE: APY) today posted a presentation regarding its planned merger with ChampionX to its website to coincide with a meeting for equity research analysts on the combined company. The presentation is available at https://investors.apergy.com/events-and-presentations/presentations.

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About Apergy

Apergy is a leading provider of highly engineered equipment and technologies that help companies drill for and produce oil and gas safely and efficiently around the world. Apergy's products provide efficient functioning throughout the lifecycle of a well—from drilling to completion to production. Apergy's Production & Automation Technologies offerings consist of artificial lift equipment and solutions, including rod pumping systems, electric submersible pump systems, progressive cavity pumps and drive systems and plunger lifts, as well as a full automation and digital offering consisting of equipment and software for Industrial Internet of Things ("IIOT") solutions for downhole monitoring, wellsite productivity enhancement, and asset integrity management. Apergy's Drilling Technologies offering provides market leading polycrystalline diamond cutters and bearings that result in cost effective and efficient drilling. To learn more about Apergy, visit our website at http://www.apergy.com.

Important Information About the ChampionX Transaction and Where to Find It

In connection with the proposed transaction, Apergy has filed a definitive proxy statement on Schedule 14A and a registration statement on Form S-4 containing a prospectus, declared effective April 30, 2020, with the Securities and Exchange Commission (the "SEC") and ChampionX Holding Inc. has filed a registration statement on Form S-4 and Form S-1 containing a prospectus, declared effective April 30, 2020. INVESTORS AND SECURITYHOLDERS ARE ADVISED TO READ THE REGISTRATION STATEMENTS/PROSPECTUSES AND DEFENITIVE PROXY STATEMENT AS WELL AS ANY OTHER RELEVANT DOCUMENTS WHEN THEY BECOME AVAILABLE, BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT APERGY, ECOLAB, CHAMPIONX AND THE PROPOSED TRANSACTION. Investors and securityholders may obtain a free copy of the registration statements/prospectuses and definitive proxy statement and other documents filed by Apergy, Ecolab and ChampionX with the SEC at the SEC's website at http://www.sec.gov. The registration statements/prospectuses and definitive proxy statements and other documents filed by Statement can also be obtained free of charge from Ecolab upon written request to Ecolab Inc., Attn: Investor Relations, 1 Ecolab Place, St. Paul, MN 55102, or by e-mailing investor.info@ecolab.com, or upon written request to Apergy, Investor Relations, 2445 Technology Forest Boulevard, The Woodlands, Texas 77381, or by e-mailing david.skipper@apergy.com.

Participants in the Solicitation

This communication is not a solicitation of a proxy from any security holder of Apergy. However, Apergy, Ecolab and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from shareholders of Apergy in connection with the proposed transaction under the rules of the SEC. Information regarding the persons who are, under the rules of the SEC, participants in the solicitation of the stockholders of Apergy in connection with the proposed transactions, including a description of their direct or indirect interests, by security holdings or otherwise, are set forth in

Apergy's definitive proxy statement relating to the proposed transaction, filed with the SEC on April 29, 2020. Information about the directors and executive officers of Ecolab may be found in its Annual Report on Form 10-K filed with the SEC on February 28, 2020, and its definitive proxy statement relating to its 2020 Annual Meeting of Shareholders filed with the SEC on March 20, 2020. Information about the directors and executive officers of Apergy may be found in its Annual Report on Form 10-K filed with the SEC on March 2, 2020, and its definitive proxy statement relating to its 2020 Annual Meeting of Stockholders filed with the SEC on March 2, 2020, and its definitive proxy statement relating to its 2020 Annual Meeting of Stockholders filed with the SEC on April 2, 2020.

No Offer or Solicitation

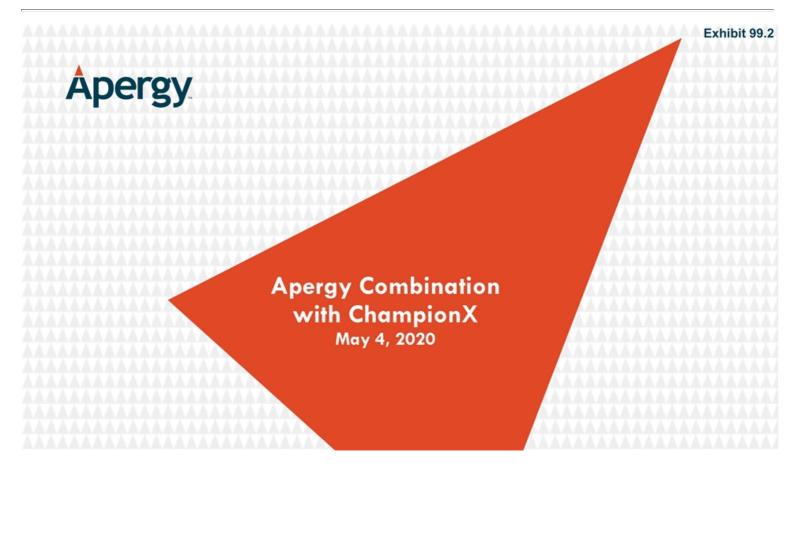
This communication is not intended to and shall not constitute an offer to sell or the solicitation of an offer to sell or the solicitation of any oter of approval, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

Investor Contact:

David Skipper – david.skipper@apergy.com – 713-230-8031

Media Contact:

John Breed – john.breed@apergy.com – 281-403-5751



Forward-Looking Statements

This investor presentation, and the related discussions, includes "forward-looking statements" as that term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995, including statements regarding the proposed transaction between Apergy Corporation ("Apergy"), ChampionX Holding Inc. ("ChampionX") and Ecolab Inc. ("Ecolab"). These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "forecast," "outlook," "target," "endeavor," "seek," "predict," "intend," "strategy," "plon," "may," "could," "will," would," "will be," "will continue," "will likely result," or the negative thereof or variations thereon or similar terminology generally intended to identify forward-looking statements, All statements, other than historical facts, including, but not limited to, statements regarding the expected timing and strategic benefits, the tax consequences of the proposed transaction, and the combined company's plans, objectives, expectations and intentions, legal, economic and regulatory conditions, and any assumptions underlying any of the foregoing. foregoing, are forward looking statements.

These forward-looking statements are based on Apergy and ChampionX's current expectations and are subject to risks and uncertainties, which may cause actual results to differ materially from Apergy and ChampionX's current expectations. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results nay vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements head hor be regrestentation that such plane, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) that one or more closing conditions to the transaction, including certain regulatory approvals, may not be staffed or wirely basis or otherwise, including that a governmental entity may prohibit, delay or refuse to grant approval for the consummation of the proposed transaction may require conditions, limitations or restrictions in connection with such approvals or that the required approval by the stockholders of Apergy may not be obtained; (2) the risk that the proposed transaction may require completed on the terms or in the time frame expected by the parties, or at all; (3) unexpected costs, charges or expenses resulting from the proposed transaction; (4) uncertainty of the expected financial performance of the combined company to implement ins business strategy; (8) difficulties and delays in the combined company to implement ins business strategy; (8) difficulties and delays in the combined company to investigations may affect the timing or occurrence of the proposed transaction or investigations may affect the timing or occurrence of the proposed transaction or result in significant costs of defense, indemnification and liability; (11) the effects of external events on the economy including government agencies; (12) evolving legal, regulatory and transaction or other year ended and/or industry spec These forward-looking statements are based on Apergy and ChampionX's current expectations and are subject to risks and uncertainties, which may cause actual results to differ materially from Apergy and

ny forward-looking statements speak only as of the date of this communication. None of Apergy, ChampionX or Ecolab undertakes any obligation to update any forward-looking statements, whether as a result f new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

Non-GAAP Measures

ns certain non-GAAP financial measures, which should be considered only as supplemental to, and not as superior to financial measures prepared in This investor presentation, and the related discussions, conto accordance with generally accepted accounting principles ("GAAP"). Please refer to the Appendix of this investor presentation for a reconciliation of these non-GAAP financial measures to the most directly comparable financial measures prepared in accordance with GAAP and definitions and calculation methodologies of defined terms used in this investor presentation. For additional information about our nor GAAP financial measures, see our filings with the SEC.

This investor presentation is not an offer to sell or the solicitation of an offer to buy any securities of Apergy, nor will there be any sales of securities of Apergy in any jurisdiction in which the offer, solicitation or sale would be unlawful prior to registration or gualification under the securities laws of such jurisdiction



Important Additional Info and No Offer or Solicitation

Important Information About the Transaction between Apergy, ChampionX, and Ecolab and Where to Find It

In connection with our proposed merger with ChampionX, the upstream energy business of Ecolab, Apergy has filed a definitive proxy statement on Schedule 14A and a registration statement on Form S-4 containing a prospectus, declared effective April 30, 2020, with the SEC and ChampionX. Holding Inc. has filed a registration statement on Form S-4 and Form S-1 containing a prospectus, declared effective April 30, 2020. Investors and securityholders are urged to read the registration statements/prospectuses and definitive proxy statement as well as any other registration statements/prospectuses and definitive proxy statement and other documents and so bat Apergy, ChampionX, Ecolab and the proposed transactions. The registration statements/prospectuses and definitive proxy statement and other documents can also be obtained free of charge from the SEC's website at www.sec.gov. The registration statements/prospectuses and definitive proxy statement and other documents (when they are available) can also be obtained free of four form the Ecolab upon written request to Ecolab Inc., Attn: Investor Relations, 1 Ecolab Place, St. Paul, MN 55102, or by e-mailing investor.info@ecolab.com or upon written request to Apergy, Investor Relations, 2445 Technology Forest Boulevard, The Woodlands, Texas 77381 or by e-mailing david.skipper@apergy.com.

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Today's Presenters

Åpergy.



Soma SOMASUNDARAM President & Chief Executive Officer



Jay NUTT Senior Vice President & Chief Financial Officer

ChampionX



Deric BRYANT Executive Vice President & President of Ecolab's Upstream Energy Business



Agenda

A Powerful Combination: Key Messages for Investors

Overview of Apergy and ChampionX

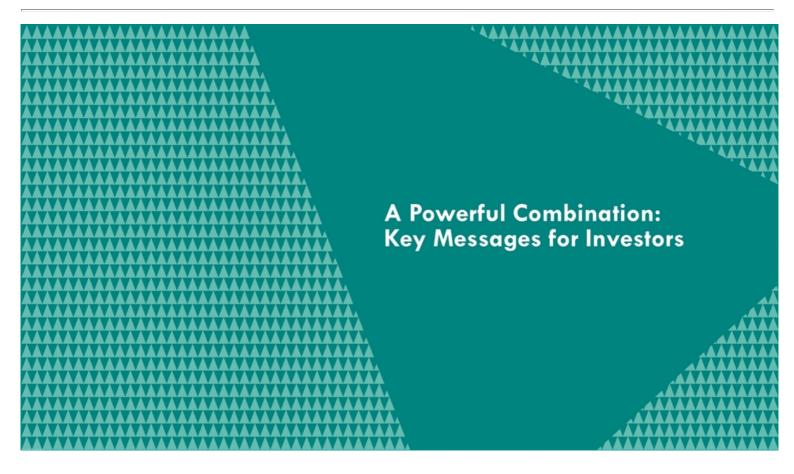
Apergy + ChampionX: Better Together

Synergy Opportunity Overview

Combined Company Financial Summary

Summary and Q&A

Appendix



Key Messages for Today

- Transformative and complementary combination on both strategic and financial dimensions
- As a global leader in production optimization, the combined company will be an essential player and long-term winner in a challenging oilfield environment given its production exposure and substantial recurring revenue
- Combined company has strong free cash flow and is built to withstand industry downturns
- Strengthened balance sheet with low leverage and high liquidity; strong cash flow will be used to delever going forward
- Combination uniquely well positioned to take advantage of attractive and profitable growth opportunities in the oilfield equipment and chemicals market
- Strong investment thesis to support long-term value creation for shareholders



Introducing CHAMPIONX

- . Launching a global company with a new name capturing the "best of both"
- . Positioned to benefit from ChampionX's global brand recognition
- New logo preserves the apex "A" from the Apergy . logo signifying the values that are core to Apergy
- Combined company will continue using strong and recognized product-line level brands (i.e. US Synthetic, Norris, Harbison Fischer, etc.)
- Designed to maintain and strengthen Apergy's purpose and operating principles as a new, larger and more resilient organization

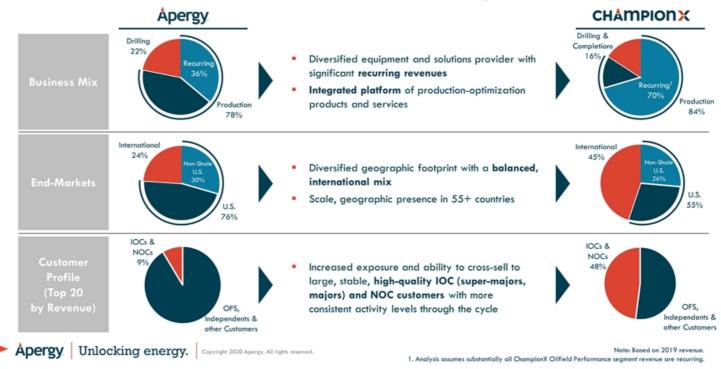




Two Highly Complementary Businesses



Combination is a Transformative Merger



Prepared for Severe Downturn Scenarios

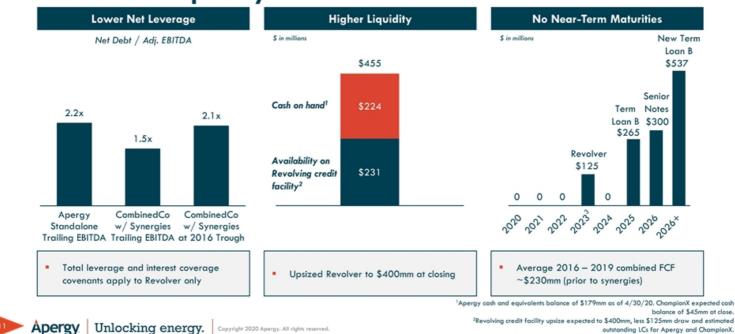
Combined Company Performance During Previous Trough (2016A) (before synergies)			
Revenue	\$2,936		
Adjusted EBITDA ¹ (before synergies)	\$400		
% Adj. EBITDA Margin	14%		
Adj. Free Cash Flow ²	\$242		
Adj. FCF % of EBITDA	61%		
Adj. FCF % of Revenue	8%		

	Considerations For a Severe Downturn Scenario			
 <u>Topline</u>: Business more <i>production-focused today</i> which should help reduce level of revenue decline 				
-	Profitability: Historical decremental EBITDA margin ~34% (peak to trough) prior to synergies			
	 Decremental margins vary quarter to quarter 			
 <u>Cash Generation</u>: Expect to be cash flow positive through the downturn 				
	 Prior to \$75 million high confidence expected synergies which represent upside 			
	 FCF benefits from release of working capital and 			

FCF benefits from release of working capital and cost out actions

Note: Dollars in millions. ¹ Includes \$33mm standolone costs for ChampionX. ² Free Cash Flow defined as cash flow from operations less capital expenditures. ChampionX figures presented on a standolone adjusted basis and includes interest expense assuming \$537mm of new Term Loan debt. Apergy FCF includes illustrative after-tax interest expense based on 2019A.

Stronger Balance Sheet With Lower Leverage and **Enhanced Liquidity**



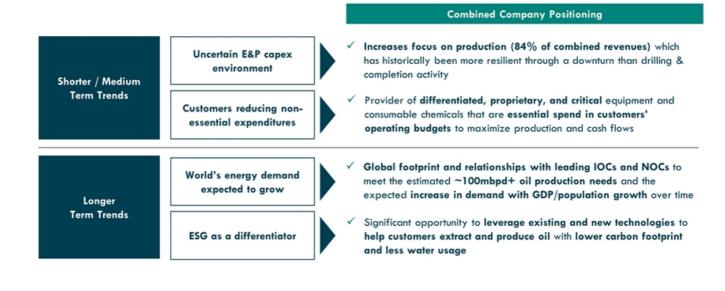
outstanding LCs for Apergy and ChampionX. ³Upsized Revolver of \$400mm matures in May 2023.

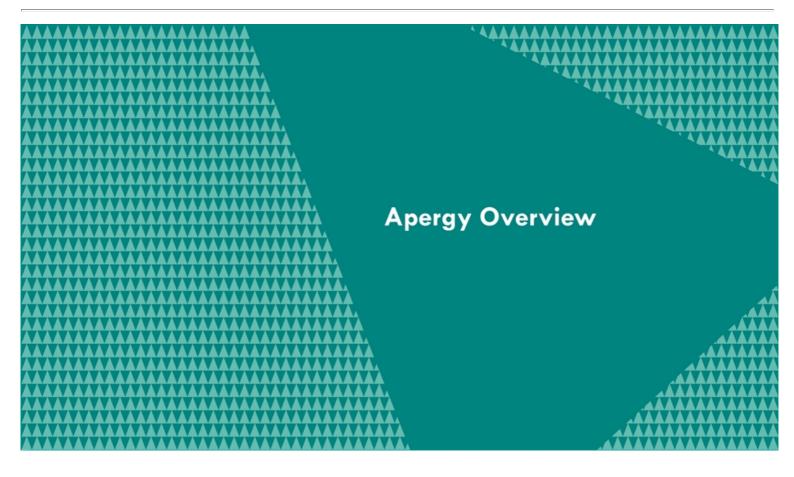
Combined Company has Tangible Growth Opportunities Even in a Challenging Market

12

Growth in	Opportunity Overview		
Geographies	Where ChampionX has a Strong Presence	 Immediately opens up new and attractive geographies (such as OPEC countries in the Middle East) for Apergy equipment, leveraging ChampionX's global locations and customer network 	
New Products and	Digital Solutions	 Digital enablement in the oilfield is essential for tracking real-time asset performance Products are patented, differentiated technology Opens up ability to service customers in a new, digitally enabled way to 	
Cross Sell Opportunities	Artificial Lift + Chemistry Solutions	 Opens up ability to service costomers in a new, alguary enabled way to improve efficiency Combined company has unique portfolio to offer the solution — portfolio has necessary equipment plus personnel know-how to design solutions for customers 	

Both Short and Long-Term Trends Favor the Combined Company



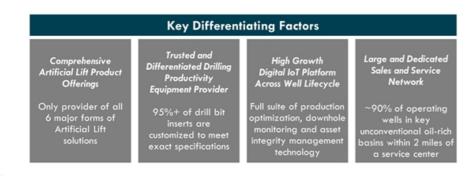


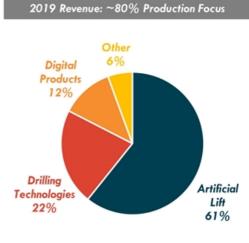
Apergy at a Glance



Production-focused equipment and digital technology provider to the upstream O&G industry

- Broad artificial lift portfolio, "fit-for-purpose" digital solutions and differentiated drilling technologies business
- Customer-centric business model with focus on U.S. mid-tier independents within diverse customer base
- Multiple growth opportunities across the business
- Strong through-cycle revenue and adjusted EBITDA performance



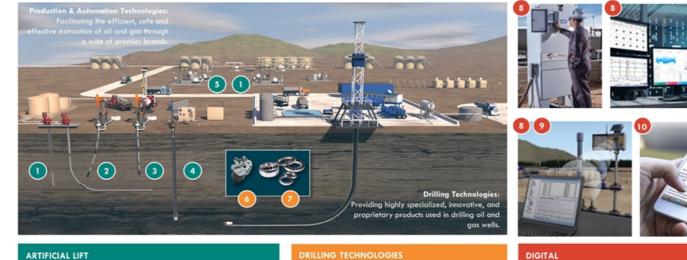


100% = \$1.1 billion



Active Across the Wellsite

Apergy



1. Progressive Cavity Pumps

2. Rod Lift 3. Plunger Lift

4. ESP 5. Gas Lift

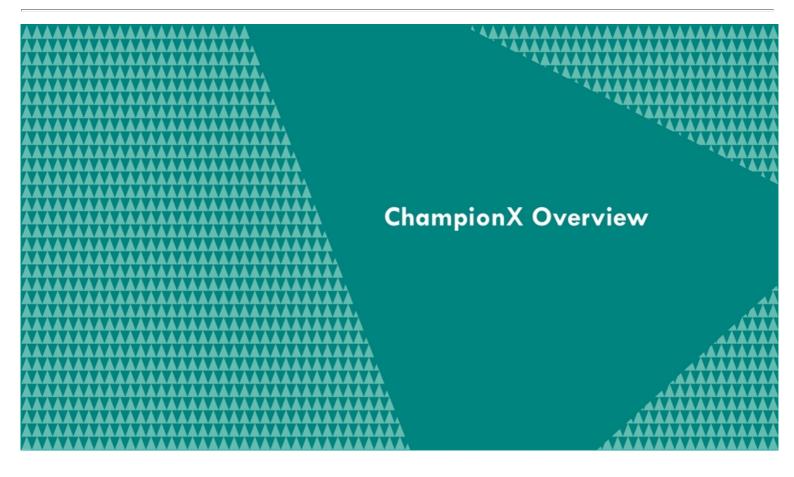
6. Diamond Drill Bit Insets 7. Diamond Bearings

DIGITAL

8. IIoT Enabled Technologies
 9. Optimization Software
 10. Remote Monitoring



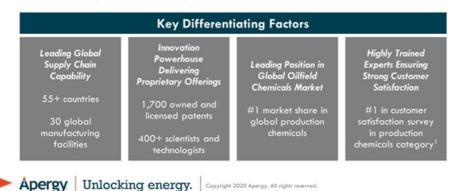


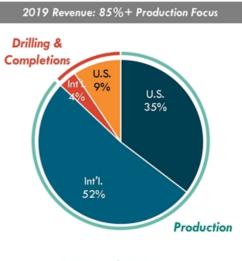


ChampionX at a Glance

Global leader in onsite, technology-driven, sustainable chemistry programs and services

- Consumable, proprietary chemical solutions that enhance well production and maximize cash flow over the multi-decade life cycle
- Focused on production activity, paid out of customers' opex and influenced by lifting cost economics
- Partner to customers: on-site expertise, long-term, "sticky" customer relationships and recurring revenues
- ~20% of global revenue exposed to U.S. shale

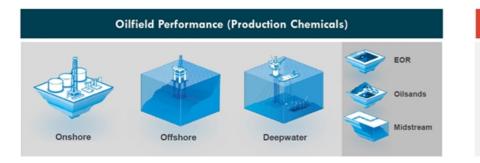




100% = \$2.3 billion

¹Source: EnergyPoint Research, 2020.

Focus on Production Optimization Solutions Across the Well Lifecycle



- Production Maximization Solutions for emulsions, foaming, viscosity reduction
- Asset Integrity Solutions for corrosion, microbial control, hydrogen sulfide control
- Flow Assurance Solutions for scale, hydrates, asphaltene and paraffin control
- Water Management Solutions for water clarification and treatment

	~87% ¹ Production Opex Driven		~13% ¹ D&C Capex Driven
20 Aperg	y Unlocking energy.	Copyright 2020 Apergy. All rights reserved.	¹ Represents

¹ Represents % of revenue for full year 2019.

Specialty

Performance

Conventional & Shale

Hydraulic fracturing

Drilling and

completion

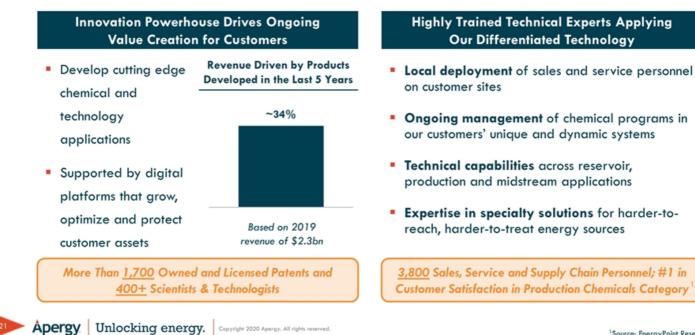
Acidizing

Cementing

.

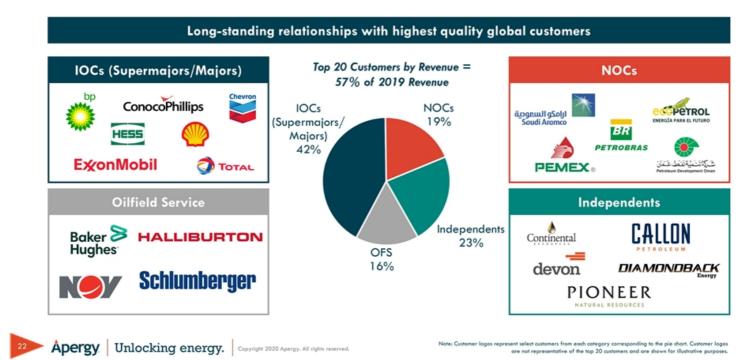
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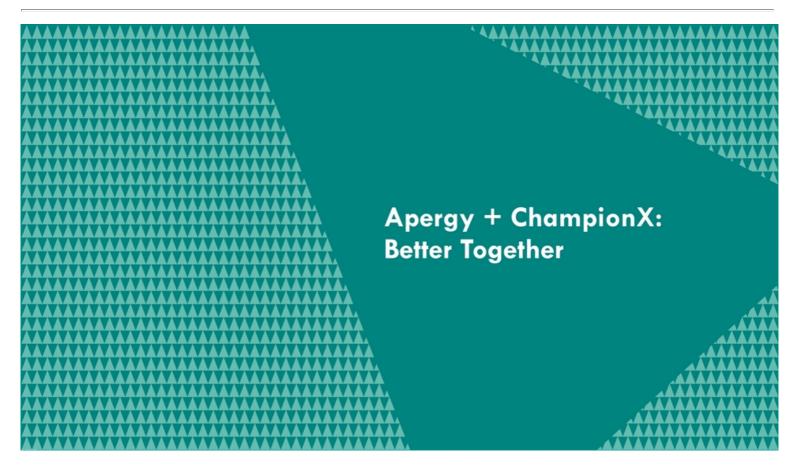
Highly Innovative, Proprietary Offering with Compelling Value Proposition



¹Source: EnergyPoint Research, 2020.

Diversified, Blue-Chip Customer Base





Apergy + ChampionX: A Compelling Combination



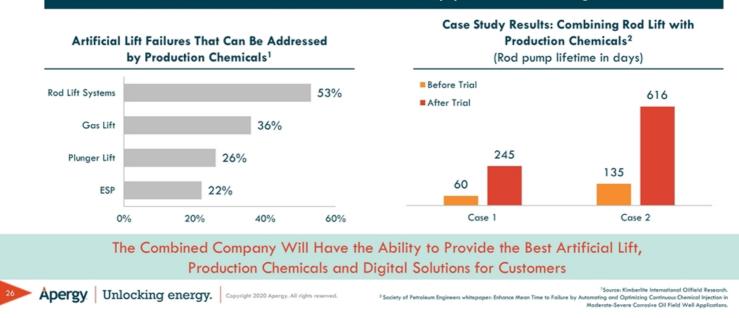
Differentiated Portfolio of Complementary Products and Services with Well-Known Brands...

Best in Class Products & Customer Service		Iconic Brands		
Å D O TOL	 Diamond Drill Bit Inserts Electric Submersible Pumps (ESP) 	 Combined 160 year history of op excellence, innovation and quality 		
Aper <u>gy</u>	 Hydraulic & Gas Lift Rod Lift Digital Products and Solutions 		CHAMPIONX	Apergy ESP Systems
ChampionX	Production MaximizationAsset Integrity		HARBISON-FISCHER*	NORRIS
ChampionX	Flow AssuranceWater Management			USSynthetic .
	• Water Management			-

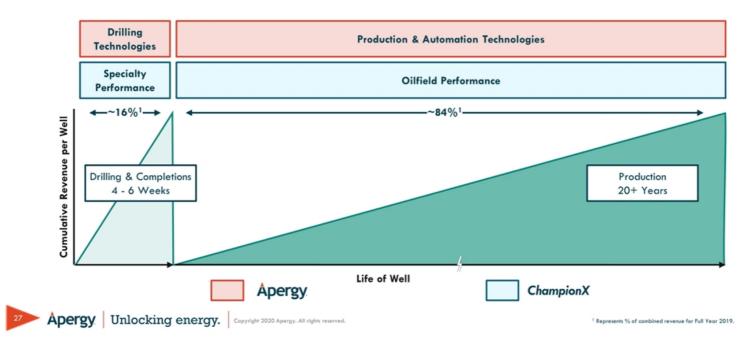


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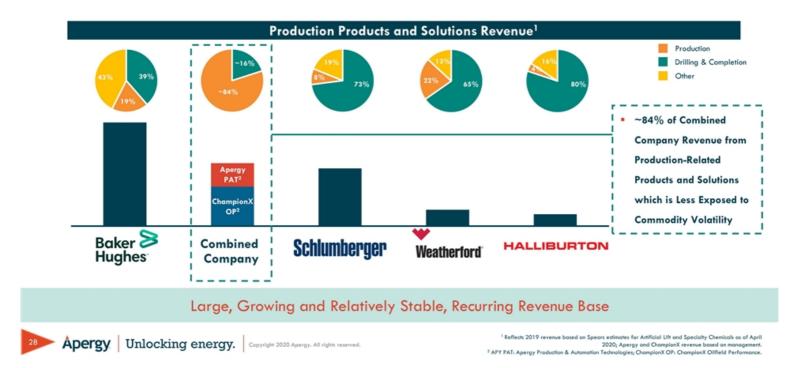
Production Chemicals Reduce Artificial Lift Failures and Increase Equipment Run-life Creating Value for Customers



Production Opex Supports More Stable, Recurring Revenue Through-The-Cycle

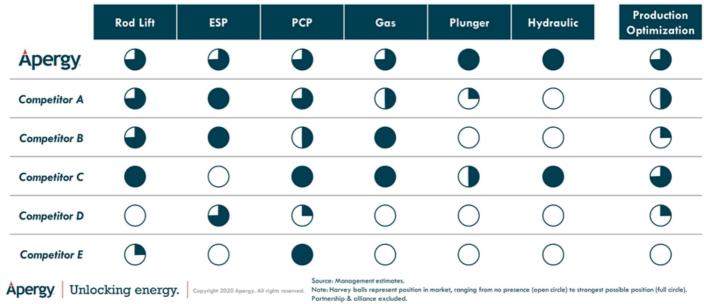


2 Largest Pure-Play Production-Focused Portfolio



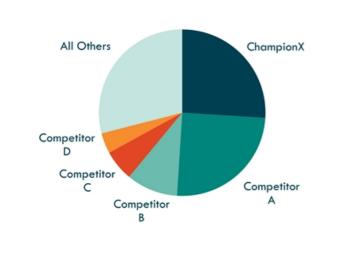
Bringing Together Apergy's Leading Diversified Portfolio of Artificial Lift...

- Only provider of all six major forms of artificial lift solutions
- Product offering positioned to meet customer needs across the life cycle of the well



2 ...With ChampionX's Leading Position in the Global Oilfield Chemicals Segment





30 Apergy Unlocking energy. Copyright 2020 Apergy. All rights reserved.

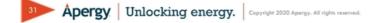
ChampionX benefits from market leadership across key categories:

- Corrosion management and control
- Scale management and control
- Bacteria management and control
- Oil and water separation
- Wax and asphaltene management and control
- Water shut off and control
- H2S management and control
- Hydrate management and control
- Automated chemical control and reporting

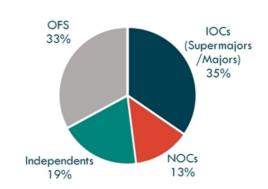
Source: Kimberlite International Olifield Research (2019) and company estimates.

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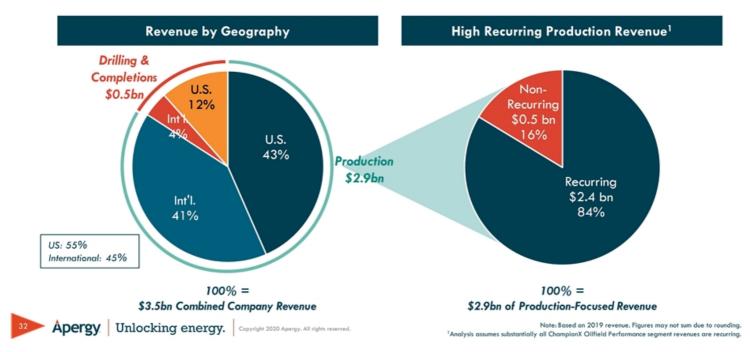
- Long-standing relationships with diverse, blue-chip customers
- Increases weighting towards high-quality customers, such as IOCs (supermajors and majors), NOCs, and large independents
- Combination results in significant cross-selling opportunities to combined customer base
- Customer-centric focus core to both companies exhibited by "best in class" net promoter scores



2019 Top 20 Customers by Combined Revenue Top 20 Customers = 47% of 2019 Revenue

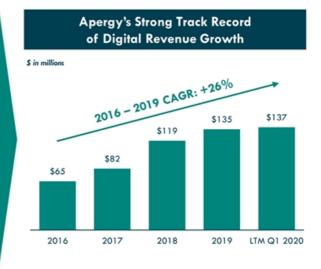


Global Presence with Balanced Portfolio Across Regions and High Recurring Revenue



Platform to Deliver Production Optimization Solutions and Accelerate Digital Adoption in the Oilfield

Chemical Solutions	 Fluid and Chemical Injection Optimization Controlled dosing of chemicals for well optimization and performance Scalable dosing solution for different lift types Optimal gas injection software for higher yield
Artificial Lift & Drilling	 Production Surveillance and Monitoring Continuous reservoir monitoring Smart edge devices for the well site Field level optimization algorithms Remote monitoring and control
Asset Integrity Management	 Predictive Failure Analysis of Production Equipment Services to periodically review well performance Continuous equipment health monitoring through Al models Al models deployed in the cloud for prescriptive insights



Intersection of the second second

Chemical Skids Market Today: Underserved Customer Needs

- Loss production problems due to equipment failures
- Low visibility on true pump operation
- No chemical usage transparency
- Need to connect stranded data real-time
- High, overall operational cost

\$300+ million Market Today



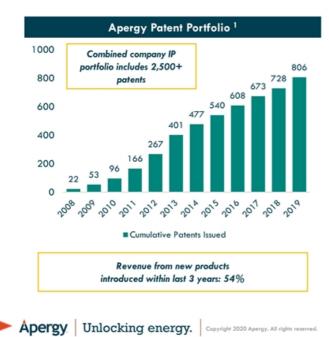
Apergy. Unlocking energy. Copyright 2020 Apergy. All rights reserved.

Chemical Skids Market Tomorrow: Modular, Digitally Enabled Chemical Skids

- Low cost connectable skid with real time capabilities
- Remote operation and optimization enabled
- Modular and scalable



Strong R&D Capabilities and "Best-in-Industry" Technology and Engineering Talent



ChampionX Innovation Focus

Innovation powerhouse drives ongoing value-creation for customers

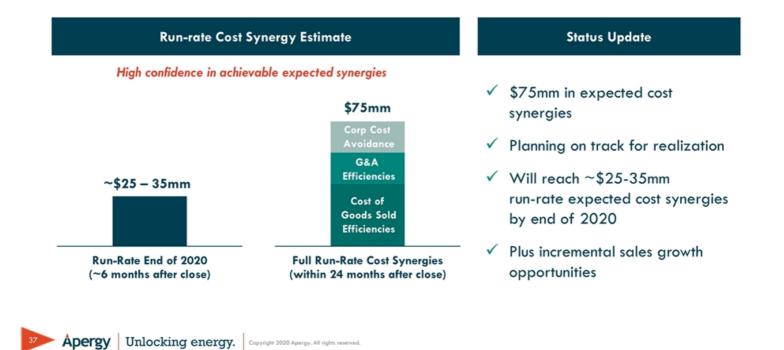
- Developing cutting-edge chemical and technology applications to minimize risks in production and protect integrity of customer assets
- More than 1,700 global patents
- 400+ scientists and technologists
- \$42mm R&D spend in 2019 (~2% of sales)

Revenue from new products introduced within last 5 years: 34%

¹ Represents patents for Drilling Technologies only.



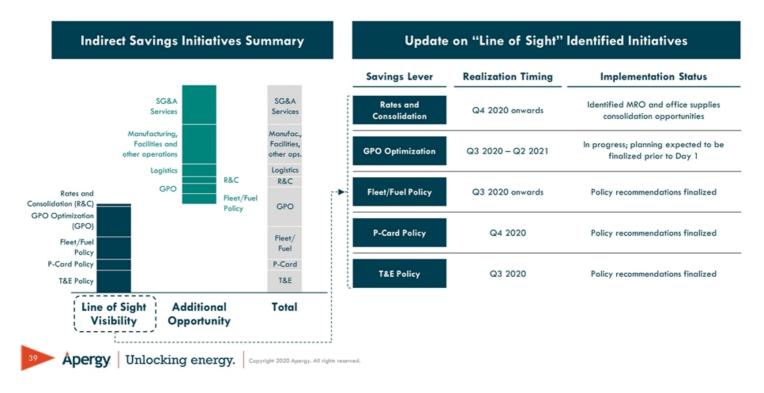
Compelling Value Creation Through Synergies



Cost Synergy Planning Progress on Track

Cost Synergy Areas of Focus			Value Tracki		
		Opportunity Estimated Visibility Action Plan In Place P&L Impact		Status	
Corp Cost Avoidance	Duplicative Direct and Indirect Costs				 Immediate P&L impact starting Day 1
	Procurement Savings (Indirect Costs)				 Action plans in place to impace P&L starting Day 1
COGS Efficiencies	Supply Chain and Production Optimization				 Clear line of sight for first set of initiatives. More in pipeline
	Facility Consolidation				 Validation in progress
G&A	Function specific cost reduction (indirects)				 Clear line of sight for first set or initiatives. More in pipeline
Efficiencies	Organization Optimization				 Sized opportunity using benchmarks. Designing optimal functional organization

Example: Indirect Savings Opportunity

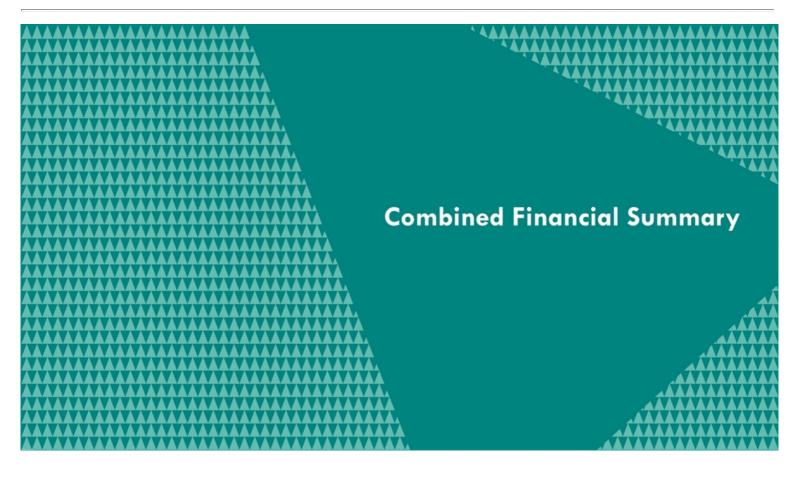


Tangible Revenue Growth Opportunities Identified

Objective	Strategy	Example Markets / Products	Market Opportunity
International Artificial Lift Expansion	 Leverage ChampionX's strong international presence and IOC / NOC relationships to deliver Artificial Lift solutions to global producers 	 Prioritized 7 countries in for targeted expansion in select SE Asia, Middle East, and Latin American markets 	Estimated Artificial Lift Market Size in 7 Prioritized Countries: ~\$1.5bn Limited to no lift presence today in targeted countries; substantial upside
Digital Uplift	 Leverage Apergy's digital leadership position to drive value for ChampionX's customers Develop joint digital offerings for production equipment and chemical solutions 	 Targeted product development: Modular digitally-enabled chemical injection skid Digital H₂S mitigation skid Integrated Artificial Lift and Chemical digital solutions 	Estimated NAM Market Size for Targeted Digital Solutions: ~\$0.7bn New penetration opportunity; 100% upside
North America Joint Sell Uplift	 Deliver joint production optimization solutions to lower customer operating expenses Targeted approach to specific customer segments which value joint sell 	 Select NAM Production Chemicals and Artificial Lift markets 	Estimated NAM Artificial Lift and Production Chemicals Market Size: ~ \$8-\$9bn ~20% share today; significant opportunity

Example: International Artificial Lift Expansion

		Market Size (\$mm) ¹	"Right to Win" Rationale
	Country 1	\$350	ChampionX relationships with key accounts and enhanced service footprint
Share	Country 2	\$300	 Value-add well design; local content and service footprint
Expansion Opportunities	Country 3	\$250	 Strong ChampionX relationships and service footprint
	Country 4	\$110	 Combined brand recognition & existing footprint/ customer relationships
	Country 5	\$250	ChampionX customer relationships and service footprint
New Market Entry	Country 6	\$125	Differentiated lift product and local content / service footprint
Opportunities	Country 7	\$75	 ChampionX customer relationships & value-add lift design
		Total: ~\$1.5bn	Incremental Share Capture Potential: 10 – 15% over 3-5 years
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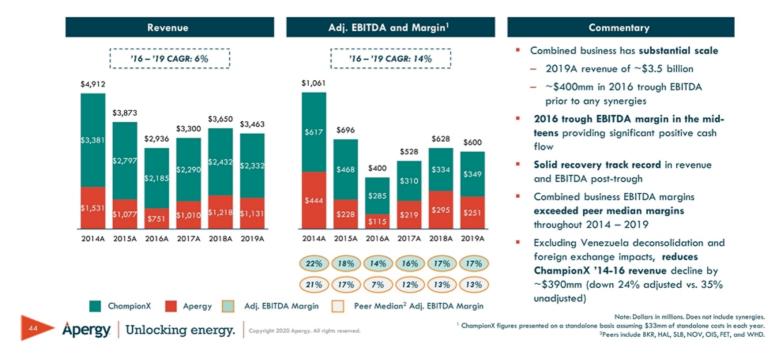
Attractive Combined Company Financial Profile

	Åpergy	ChampionX	Combined Company
2019A Revenue	\$1.1bn	\$2.3bn	\$3.5bn
2019A Adj. Gross Profit 2019A Adj. Gross Margin	\$377mm ~33%	\$650mm ~28%	\$1,028mm ~30%
2019A Adj. EBITDA 2019A Adj. EBITDA Margin	\$251mm ~22%	\$349mm¹ ~15%	\$675mm ² (With Synergies) \$600mm (Without Synergies) ~19% ² (With Synergies) ~17% (Without Synergies)
2019A Free Cash Flow ³ 2019A FCF Conversion	\$116mm ~46%	\$246mm ¹ ~71%	\$362mm ~60% (Without Synergies)

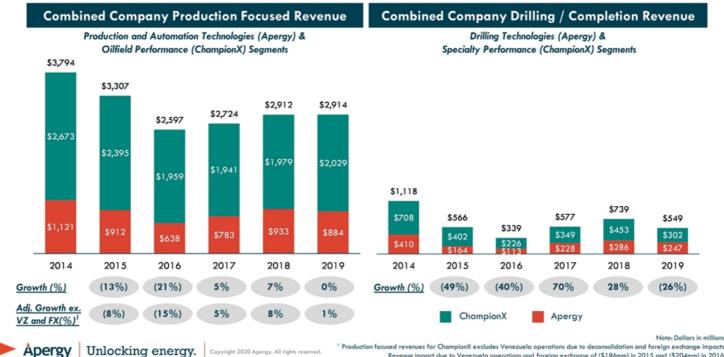
¹ ChampionX adjusted EBITDA and Free Cash Flow figures presented on a standalone basis. FCF includes interest expense assuming \$537mm of new Term Loan debt. ² Includes ~\$75m of expected potential run-rate cost synergies. ³ Free Cash Flow defined as cash flow from operations less capital expenditures. Free Cash Flow Conversion ratio defined as Free Cash Flow / Adjusted EBITDA.

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Historical Combined Company Financial Performance



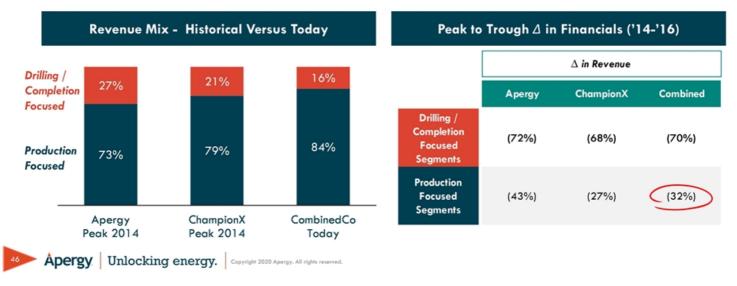
Historical Segment Performance



versi voitars in millions, used revenues for ChampionX excludes Venezuela operations due to deconsolidation and foreign exchange impacts, Revenue impact due to Venezuela operations and foreign exchange of (\$186mm) in 2015 and (\$204mm) in 2016.

Business Mix More Resilient Today

- 84% of Combined Company revenue today is from production
 - Higher than either Apergy or ChampionX during 2014 peak
- Production focused segments performed significantly better than drilling / completion focused segments from 2014 peak to 2016 trough



Q1 2020 Performance Update

Financial Performance Summary					
	Revenue	% Sequential Growth			
Apergy	\$261	5.5%			
ChampionX	\$559	(2.9%)			
Total	\$821	(0.4%)			
	Adj. EBITDA	% Margin			
Apergy	\$53	20.4%			

Adj. EBITDA	% Margin	-	Cap mill
\$53	20.4%		202
\$85	15.1%	-	Cos
\$138	16.8%		Cho

Commentary	
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Solid start to the year despite impact of COVID-19 and OPEC+ actions

Both companies met expectations

.

- Taking actions to reflect demand environment
 - Cost reduction \$85 million announced to date for Apergy
- pex at maintenance levels only \$30 llion (including leased assets investment) in 20 for Apergy
- st and capex actions also taken at ChampionX
- . Monitoring market developments; prepared to take additional actions to meet demand environment

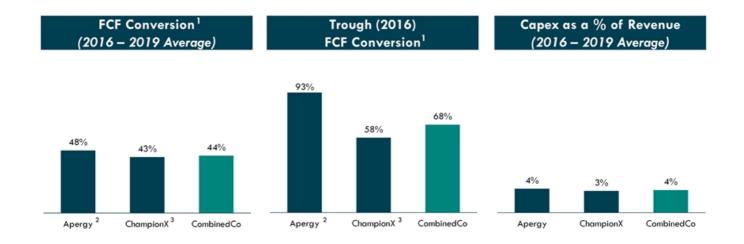
ChampionX⁽¹⁾

Total

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Note: Dollars in millions. Does not include synergies. ¹ ChampionX EBITDA presented on a standalone adjusted basis.

Strong Through-Cycle Free Cash Flow Generation and Low Capital Intensity



Note: Dollars in millions. Analysis does not include synergies. ¹ Free Cash Flow Conversion defined as cash flow from operations less capital expenditures divided by Adj. E&ITDA. ² Apergy presented on on as reported basis. ³ ChampionX figures presented on a standalone adjusted basis and includes illustrative interest expense on \$\$37 mm of new Term Loan debt.



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Delevering Transaction Enhances Credit Metrics

Net Del	bt			Net Debt /	Adjusted EBITD	A	
ChampionX	\$492		Q1'20	Trailing EBITDA		2016 Tro	ugh EBITDA
Championx	\$472	Net Debt	\$515	\$1,0071	\$1,0071	\$515	\$1,0071
Apergy	515					4.5×	
			2.2x	17			
Combined	\$1,007 ¹			1.7x	1.5x		2.1x
		_	Apergy	Combined APY+	Combined APY+	Apergy	Combined APY+
			Standalone	ChampionX	ChampionX	Standalone	ChampionX
		Reference El	BITDA (in millions)		w/ Synergies		w/ Synergies
		Apergy	\$235	\$235	\$235	\$115	\$115
		ChampionX		357 ²	357 ²		285 ³
		Synergies			75		75
		Total		\$592	\$667		\$475

Note: Dollars in millions,

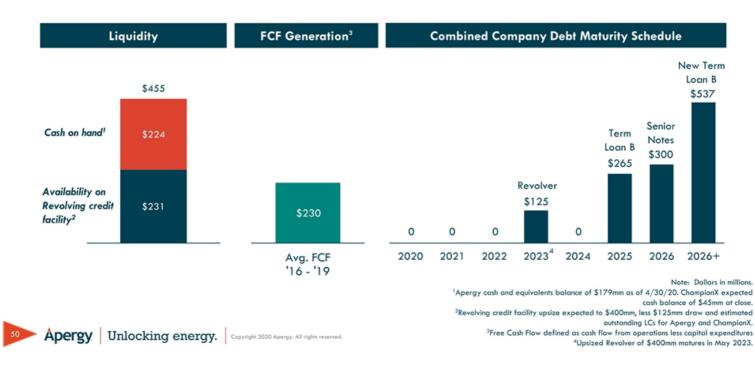
¹Based on Apergy net debt as of 4/30/20 and ChampionX expected net debt of \$492mm at close. ²Represents ChampionX LTM Q1'20 EBITDA of \$390mm on a carve-out adjusted basis less \$33mm



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estimated standalone costs. ³Represents ChampionX 2016 EBITDA of \$318mm on a carve-out adjusted basis less \$33mm estimated standalone costs.

Transaction Strengthens Liquidity; No Near-Term Maturities



Combined Financial and Operating Priorities Consistent with "Top Box" Framework

Strategy	 Focus portfolio on diverse, production-focused businesses across geographies (equipment + chemicals + digital) 	Stroi
Operating Principles	 Apply strong operating discipline Capture cost synergies Leverage technology customers will pay for Emphasis on margins and returns 	
Capital Allocation Priorities	 Pursue attractive return organic growth Use strong FCF to pay down debt Reach <1x Net Debt / EBITDA Consider return of excess capital to shareholders when target leverage reached 	Weak



 Top Box Performer

 Stronger in Downturn

 Strong Across Periods

 Apergy.

 ChampionX

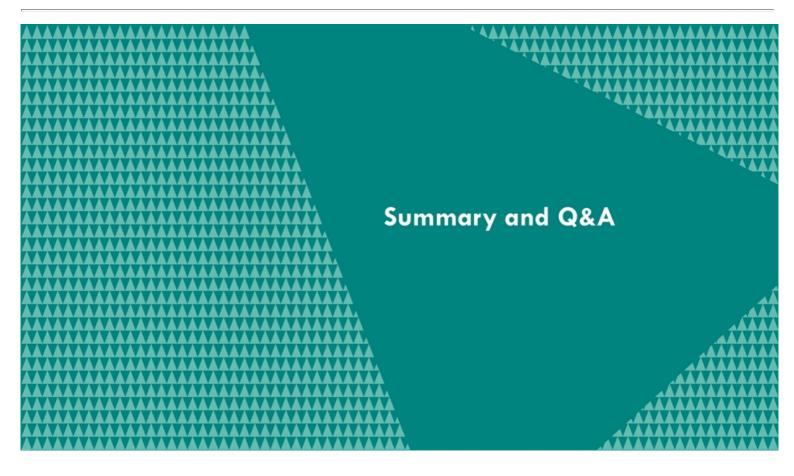
 Weaker Across Periods

 Stronger in Recovery

On Track to June Close

April	Μαγ	June
ChampionX S-4/S-1 for the Exchange Offer effective Apergy S-4 for the transaction effective Apergy Proxy Statement for its special meeting of stockholders definitive	 Exchange Offer launched Apergy Special Shareholder Meeting (5/28) 	 Exchange Offer expiration (6/3) Transaction close Apergy begins trading as CHAMPIONX





Summary Value Creation Thesis for Investors CHAMPIONX

Increased Scale	Creates the premier oilfield production-optimization solutions platform with \$3.5bn revenue and \$600mm of adjusted EBITDA (2019A combined basis)
Complementary Portfolios	Combines two differentiated, efficiency enhancing oilfield equipment and chemical technology and service providers to create a balanced portfolio across customers and end-markets
Multiple Growth Drivers	Growth fueled by the ability to meet customer needs in various operational environments across regions and production types combined with value-added digital offerings
Innovation	Accelerated innovation through greater scale and combined R&D capabilities with a strong new product development record, diverse IP portfolios and leading engineering tale
Compelling Synergies	\$75mm of achievable run-rate cost synergies in first 24 months with incremental upside from revenue synergies achieved through expanded reach to a global base of high-quality customers
Financial Profile	Returns focused enterprise with higher recurring revenues, lower through-cycle volatility, consistent FCF generation with low capital requirements and stronger balance sheet
Cultural Fit	Similar cultures and operating philosophies with relentless emphasis on safety
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ChampionX 2019 Performance and Carve-out Cost Detail

Business performed well and met projection of \sim \$350mm of full year standalone adjusted EBITDA

(\$ in M) 	2019A
ChampionX Adjusted EBITDA per S-4 (Carve Basis)	\$382
(-) Standalone Costs Net of Ecolab Allocations	(33)
ChampionX Adjusted EBITDA (Standalone Cost Basis)	\$349



Historical Free Cash Flow Reconciliation

		Apergy (As	Reported)			Champ	nion.X			Combined	Company	
	2016A	2017A	2018A	2019A	2016A	2017A	2018A	2019A	2016A	2017A	2018A	201
Revenue	\$751	\$1,010	\$1,218	\$1,131	\$2,185	\$2,290	\$2,432	\$2,332	\$2,936	\$3,300	\$3,650	\$3,
Adj. EBITDA (1)	\$115	\$219	\$295	\$251	\$285	\$310	\$334	\$349	\$400	\$528	\$628	\$
% margin	15%	22%	24%	22%	13%	14%	14%	15%	14%	16%	17%	1
Operating Cash Flow ⁽²⁾	133	76	164	156	314	179	211	364	447	255	375	
(-) Post-Tax ChampionX Standalone Costs ⁽³⁾	-	-	-	-	(25)	(25)	(25)	(25)	(25)	(25)	(25)	
(-) Post-Tax ChampionX Interest Expense ⁽⁴⁾	-	-	-	-	(23)	(23)	(23)	(23)	(23)	(23)	(23)	
(-) Capital Expenditures	(26)	(37)	(58)	(40)	(101)	(81)	(69)	(70)	(127)	(117)	(127)	(
Free Cash Flow	\$107	\$39	\$106	\$116	\$165	\$50	\$93	\$246	\$272	\$90	\$199	\$
Free Cash Flow Conversion (5)	93 %	18%	36%	46%	58%	16%	28%	71%	68%	17%	32%	6
Capital Expenditures as a % of Revenue	3%	4%	5%	4%	5%	4%	3%	3%	4%	4%	3%	

Note: Dollars in millions.

¹ChampionX figures presented on a carveout adjusted basis with \$33mm of standalone costs each year.

²ChampionX rigures presented on a carveour acjusted basis with \$3.3mm of standalone costs each year. ²ChampionX operating cash flow presented on a carveour acjusted basis. ³Assumes an effective corporate tax rate of 23% on \$33mm of standalone costs each year for ChampionX. ⁴Illustrative interest expense on \$537mm of new Term Loan debt. ⁵Defined as cash flow from operations less capital expenditures divided by Adj. EBITDA.

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Transaction Shares Issued Summary

Total

(in millions of shares)		# of Outstanding	Exercise Price	Fully Diluted per Treasury Stock Method
Basic Shares Outstand	ling	77.5		77.5
Dilutive Securities		1.1		0.7
Fully Diluted Apergy	Shares			78.2
Apergy PF Ownershi	p			38.0%
Implied PF Fully Dilut	ed Shares			205.8
Fully Diluted New Iss	uance to Ecolab and ChampionX Employees			127.6
Illustrative Apergy Sh	ares on a TSM Basis to be Issued Pursuant to Emp	loyee Matters Agreement (See Deriv	ation Below)	(5.9)
New Issuance of Bas	ic Shares to Ecolab			121.7
-	As Converted (Apergy Equity Aw # Outstandi	rard) Assuming Illustrative ECL & AP	Y Stock Prices of \$190	0.00 & \$8.90 ¹
_	ChampionX	Apergy Post Conversion ^{1 2}	Fully Diluted	per Treasury Stock Method ¹⁴
Options	0.4 @ \$120.64	9.5 @ \$5.66 ³		3.5
RSU	0.1		1.4	1.4
PSU	0.0		1.0	1.0

		Stock Price Sensitivity				
	ECL / APY ¹	# Outstanding ^{1 2}	Weighted Average Strike Price (Options Only) ¹	Fully Diluted per Treasury Stock Method ¹⁴		
APY -5%	\$190.00 / \$8.46	12.5	\$5.37	6.2		
Price at 5/1/20	\$190.00 / \$8.90	11.9	\$5.66	5.9		
APY +5%	\$190.00 / \$9.35	11.3	\$5.94	5.6		

0.6

11.9

5.9

Stock prices as of May 1, 2020. Actual prices used will be fast close prices on June 3, 2020 at 12:01 cm as defined in the Employee Matters Agreement; the last day before merger close. Provided figures are illustrative based on recent closing stock prices. Share count as of 3/31/2020. ²Option/Units outstanding calculated as ECL price divided by APY price at May 1, 2020 multiplied by ECL option weighted or except strike price calculated as at PPY price divided by CEL price at May 1, 2020. Multiplied by ECL option weighted or except strike price. *Fully diluted shares per treasury stock method calculated as in the money options and units outstanding minus in the money options outstanding inves the weighted average strike price. (for options only) divided by the APY price or May 1, 2020.

Exchange Offer Terms'

Stated Discount on APY:	10%
Exchange Ratio Limit:	24.6667x
Averaging Period:	May 27 th – 29 th
Expiration:	June 3 rd at 12:01 am
Exchange:	NYSE
Minimum Condition:	None



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¹Ecolab may extend, terminate or amend the terms of the exchange offer, as described in the Prospectus.